

## 股权融资项目-非公开发行股票-青岛汇金通电力设备股份有限公司

一创投行担任青岛汇金通电力设备股份有限公司非公开发行股票之保荐机构和  
主承销商

**发行人：**青岛汇金通电力设备股份有限公司(“汇金通”，股票代码 603577.SH)

**行业：**制造业-金属制品业

**产品：**股票-非公开发行股票

**募集资金净额：**人民币 30,766.40 万元

**股份登记日：**2019 年 9 月 25 日

**发行价格：**10.14 元/股

**发行数量：**3,088.5882 万股

**保荐机构：**一创投行

**主承销商：**一创投行

### 交易综述:

一创投行独家保荐并承销的青岛汇金通电力设备股份有限公司(以下简称“汇金通”)非公开发行股票项目于 2019 年 9 月 25 日在中国证券登记结算有限责任公司上海分公司办理完毕登记托管手续。本次发行募集资金净额 30,766.40 万元，用于补充流动资金和偿还银行贷款，为汇金通未来发展奠定了良好的基础。

### 交易亮点：

汇金通的主要业务为生产输电线路铁塔。经过多年的独立发展，汇金通凭借现代化的管理、先进的技术设备和灵活的市场开拓战略，在业内取得了良好的声誉，与国家电网、南方电网等大型企业建立了良好的合作关系。本次发行认购对

象为天津安塞资产管理有限公司,是我国知名钢铁生产企业中国东方集团控股有限公司 ( 0581.HK ) 的下属公司。

2018 年以来,特高压电网建设迎来新一轮高峰。作为民营铁塔企业的代表,汇金通把握时机,主营业务快速发展。本次发行完成,不仅为汇金通解决了短期发展资金需求,更引入了长期战略投资者,为未来的稳定发展保驾护航。

一创投行作为汇金通本次非公开发行股票的保荐机构和主承销商,协助汇金通进行方案设计、与投资者及监管机构进行有效沟通以及信息披露等工作,体现了一创投行专业的执行能力和良好的沟通能力,得到了客户及投资者等项目相关方的一致认可。

感谢各位领导及同事在项目执行过程中给予的大力支持。

**一创投行团队:**

**管理层支持**

王勇,董事总经理,一创投行总经理

**客户关系负责人**

余庆生,董事总经理

**投资银行**

尹航,总监

王泽锋,总监

赵晶,总监

孟杰,高级经理

姚亚良,高级经理

华予诗，经理

**资本市场及销售**

王磊，执行总经理

王佩，高级经理

姜元茂，经理

**以上信息仅供内部使用**

**FCIB Acting as Sole Sponsor and Sole Underwriter for Non-public Offering of Qingdao Huijintong Electric Power Equipment Co., Ltd.**

<b>Issuer :</b>	Qingdao Huijintong Electric Power Equipment co., Ltd. ( 603577.SH )
<b>Industry :</b>	Manufacturing-Metalworking
<b>Product :</b>	A-Share Non-public Offering
<b>Net Consideration :</b>	RMB 307.66million
<b>Registration Date :</b>	Sep 25 <sup>th</sup> 2019
<b>Issuing Price :</b>	RMB 10.14 per share
<b>Issuing Amount :</b>	3.09 million shares
<b>Sponsor :</b>	FCIB
<b>Underwriter :</b>	FCIB

**Transaction Overview:**

FCIB acted as sole sponsor and underwriter for Qingdao Huijintong Electric Power Equipment co., Ltd( Huijintong” or “the company”, 603577.SH )on its A-share non-public offering (“the deal”). On Sep 25th 2019, the newly-issued shares accomplished its initial registration and deposit in China Securities Depository and Clearing Co., Ltd Shanghai Branch. Net consideration of RMB 307.66million raised from the deal dedicates to working capital replenishment and bank loan repayment, which further reinforces the company’s business.

**Transaction Highlight:**

Huijintong is a professional manufacturer of transmission tower. After years’ of development, the company has established strong reputation in the market and has formed close cooperation with state electricity giants such as State Grid and China Southern Power Grid. These achievements benefit from the company’s modern management system, advanced technologies and equipment and sophisticated marketing strategies. The investor of the newly-issued shares in the deal is Tianjin

Ansai Asset Management Co., Ltd, whose shareholder is China Oriental Group Co., Ltd ( 0581.HK ) , a well-esteemed steel manufacturer in China.

Since 2018, constructions of UHV(Ultra High Voltage) grid rides a new wave of growth. As the one of the top manufacturers, Huijintong grabs the opportunity and prospers its transmission tower business. The issuance not only injects liquidity to the company's short-term operation, but also brings in long-term strategic investor, firmly supporting the company's future development.

FCIB, acting as sole sponsor and underwriter, successfully assisted in deal structuring, efficiently coordinated investors and authorities, and constantly supervised information disclosure. This fully demonstrates FCIB's strong execution capability and outstanding communications with regulators, which is highly appreciated by the client and the market.

The support from the management and all colleagues is highly appreciated.

**FCIB Team:**

**Management Support**

Yong WANG, Managing Director, General Manager

**Coverage Banking**

Qingsheng YU, Managing Director

**Investment Banking**

Hang YIN, Director

Zefeng WANG, Director

Jing ZHAO, Director

Jie MENG, Senior Associate

Yaliang YAO, Senior Associate

Yushi HUA, Associate

**Capital Market & Sales**

Lei WANG, Executive Director

Pei WANG, Senior Associate

Yuanmao JIANG, Associate

**FCIB Internal Only**